

## Your MEDITECH READY Partner

Santa Rosa Consulting, combined with InfoPartners, has been a leading service provider for over 30 years within the MEDITECH Healthcare Information Systems market. We provide our clients with professional consultants that have extensive MEDITECH systems and operational experience. This allows us to not only meet our clients' objectives, but exceed their expectations in a cost-effective manner. Our team strives to build long-term business relationships by consistently delivering responsive and reliable services tailored to support specific client needs.

We were one of the first firms to be selected by MEDITECH to be included in the MEDITECH READY methodology. Our extensive experience over the years with MEDITECH implementations, project management and version upgrades prepared our consulting team to be certified for MEDITECH READY. Our knowledge expands into all MEDITECH areas including acute, ambulatory, revenue cycle, physician, advanced clinicals, general financial, home health and technical.

We provide in-depth MEDITECH systems knowledge and practical expertise gained from our years of experience. We are a leader in MEDITECH early adopter implementations including MEDITECH 6.0, Magic migrations, Client Server migrations and MEDITECH 6.1 implementations. We have experience with complex multi-facility implementations as well as Health System standardization.

Achieving successful outcomes in the MEDITECH community, we provide a variety of services, including project management, financial and clinical leadership, physician engagement and adoption, system implementation and system optimization tailored to make the best use of the MEDITECH system. We have a collaborative delivery model based on tried and true implementation practices with many successful outcomes. We use a team oriented approach to maximize efficiency and productivity in delivering results.

The MEDITECH READY implementation methodology is indicative of a new approach by MEDITECH. Key differentiators of this unique methodology include pre-implementation planning, physician focus to increase adoption, the Clinical Leadership Preparedness Program,



**R**apid Adoption



**E**vidence Based



**A**dvanced Workflows



**D**edicated Team



**Y**our Success

integrated module/core team training and build methodology, as well as achieving 100% adoption on day one of the implementation go-LIVE.

Our proven methodologies, designed and expanded over 30 years of experience, support the MEDITECH READY implementation with project governance, planning, execution and monitoring. Our meticulous attention to detail along with implementation experience support project milestones and timelines to meet delivery commitments. Our collaborative approach is well known and respected in the industry. Our client references speak volumes and reinforce our capabilities and reputation as a leading service provider.



## What Our MEDITECH READY Clients Are Saying

*“We have a long standing partnership and personal trust in InfoPartners/Santa Rosa Consulting. Their excellent advice and knowledgeable staff have guided us through the MEDITECH 6.1 READY Implementation. We trust and value the professional approach, proven methodologies and quality of service to support the unique needs we have as a multi-facility delivery network. We know they will take care of us and not let us down. Their culture and philosophy is one that can be trusted in the industry.”*

Jesse Diaz | Vice President & Chief Information Officer | Phoebe Putney Health System

*“Magnolia Regional Health Center (MRHC) understands that our MEDITECH 6.1 READY implementation is crucial to the future success and viability of our organization. The process redesign and commitment to best practice will truly transform the way MRHC delivers healthcare. Our executives and staff have been very impressed with the quality and depth of the InfoPartners/Santa Rosa team. Not only do they bring significant MEDITECH experience, but truly understand the workflow and best practices needed to make this the transformational project we are striving for. The team is not simply sitting back telling us what we should do, but getting in the trenches with us to understand how we should move forward.”*

David Parker | Chief Information Officer & Vice President of IT | Magnolia Regional Health Center

*“King’s Daughters Medical Center (KDMC) is excited to be working with InfoPartners/Santa Rosa as our partner for the MEDITECH 6.1 implementation. KDMC has had a long and productive relationship with InfoPartners/Santa Rosa and we trust them to lead us with their knowledge, experience, and expertise to ensure success.”*

Carl Smith | Chief Information Officer

We welcome you to call Santa Rosa & InfoPartners today at 866-944-4772 to learn more about how we can help your organization.